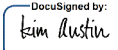
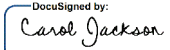




## Proposal Evaluation Office Supply Catalog Solutions RFP #012320

Possible Points		Beepsmart Communications Inc	Eloquent Corp	Lakeshore Learning Materials	Premier & Companies	Staples Contract & Commercial LLC	Zone Logistics, LLC
Conformance to Terms/ Conditions to Include Documentation	50	28	40	42	38	41	36
Pricing	400	299	319	324	317	326	274
Financial, Industry and Marketplace Successes	75	54	52	61	56	64	45
Bidder's Ability to Sell/ Service Contract Nationally	100	71	72	85	76	91	68
Bidder's Marketing Plan	50	32	37	42	39	46	37
Value Added Attributes	75	55	61	63	59	68	52
Warranty Coverages and Information	50	35	41	44	40	45	36
Selection and Variety of Products and Services Offered	200	134	120	151	162	186	123
<b>Total Points</b>	<b>1,000</b>	<b>708</b>	<b>742</b>	<b>812</b>	<b>787</b>	<b>867</b>	<b>671</b>
<b>Rank Order</b>		<b>5</b>	<b>4</b>	<b>2</b>	<b>3</b>	<b>1</b>	<b>6</b>

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 6830543C58384D1...  
 Kim Austin, CPPB, Sourcewell

DocuSigned by:  
  
 8EE83AEDEDF46E...  
 Carol Jackson, Sourcewell

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 Brandon Town, CPSM, CPSD, Sourcewell

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 Stephanie Haataja, CPIM, Sourcewell